



François GRAPPOTTE

Principal functions:

*Honorary Chairman of Legrand,
Director of companies
Born on 21 April 1936*

Elected on 18 May 2005
Term expires at the 2008 AGM
First elected to the Board on 4 May 1999
Number of BNP Paribas shares held: 2,537

Director of:

Legrand
Legrand France

Member of the Supervisory Board of:

Michelin

Member of:

Advisory Committee of Banque de France

EDUCATION AND PROFESSIONAL EXPERIENCE

François Grappotte holds an undergraduate degree in law and graduate degrees in political science, economics and finance from the Paris Faculty of Law and from Institut d'Études Politiques de Paris. He is also a graduate of the École Nationale d'Administration.

After having served seven years at the Ministry of Industry and the Finance Ministry, from 1963 to 1970, François Grappotte worked at Banque Rothschild as Assistant Director, Deputy Director then Director before joining Compagnie Electro-Mécanique (CEM) as Corporate Secretary and then Chief Executive Officer. In 1983 he joined Legrand SA where he was successively Chief Executive Officer, Chairman and Chief Executive Officer in 1988, then Chairman of the Board of Directors in January 2004 and Honorary Chairman in 2006.

REASONS FOR THE PROPOSAL TO RENEW FRANÇOIS GRAPPOTTE'S TERM OF OFFICE AS A DIRECTOR

Based on the proposals submitted by the Corporate Governance and Nominations Committee, the Board considers that François Grappotte has shown commitment, professional rigour and independence of mind as a director and as Chairman of the Internal Control, Risk Management and Compliance Committee, and that he should continue to exercise his duties as a director of BNP Paribas.

* Directorships and other functions shown in italics are not governed by the provisions of Act no. 2001-401 of 15 May 2001 concerning multiple directorships.