



Jean-François LEPETIT

Principal function:

Chairman of the Conseil National de la Comptabilité
Born on 21 June 1942

Elected on 18 May 2005
Term expires at the 2008 AGM
First elected to the Board on 5 May 2004
Number of BNP Paribas shares held: 825

Director of:

Smart Trade Technologies SA
Shan SA

Member of:

Board of the QFCRA (Qatar Financial Center Regulatory Authority), Doha
Collège de l'Autorité des marchés financiers

EDUCATION AND PROFESSIONAL EXPERIENCE

Jean-François Lepetit is a graduate of HEC Paris business school and has an undergraduate degree in law. In 1963, he began his career at Banque de Paris et des Pays-Bas and subsequently joined Banque de Suez et de l'Union des Mines which later became Indosuez, where he served successively as proxy, Assistant Director, then Deputy Director, Director, Managing Director and Vice-Chairman and Board Member of Banque Indosuez. In 1996 he was appointed as member of the Conseil des marchés financiers (CMF) of which he became Chairman in 1998. Jean-François Lepetit was an Adviser to the Chairman and CEO of BNP from 1997 to 2000. He joined the Collège de la Commission des Opérations de Bourse (COB) in 1998, and was also a member of the Comité des Établissements de Crédit and des Entreprises d'Investissement (CECEI) and of the Comité de la Réglementation Bancaire et Financière (CRBF). He was appointed Chairman of the Commission des Opérations de Bourse (COB) in October 2002 and remained in this function until the creation of the Autorité des marchés financiers in November 2003.

REASONS FOR THE PROPOSAL TO RENEW JEAN-FRANÇOIS LEPETIT'S TERM OF OFFICE AS A DIRECTOR

Based on the proposals submitted by the Corporate Governance and Nominations Committee, the Board considers that owing to his extensive financial market experience, Jean-François Lepetit has demonstrated commitment and competence as director and as member of the Internal Control, Risk Management and Compliance Committee, and that he should continue to exercise his duties as a director of BNP Paribas.

* Directorships and other functions shown in italics are not governed by the provisions of Act no. 2001-401 of 15 May 2001 concerning multiple directorships.